



ARE YOU READY FOR LIFE IN A MOTEL?

To assess this - answer the following 9 questions with a **Yes** or **No**

1. Have you assessed your financial situation and know your **financial limits** in purchasing a motel. – To establish your purchase price
2. You must give a **total commitment** for at least 2 to 3 years.
(The commitment is continuous from 6am in the morning to at least 9pm in the evenings and up to midnight if a restaurant is included in the business)
3. You must accept that operating a smaller motel is a **sales position**, which requires you to sell rooms. If you cannot or do not know how to sell rooms you must learn those attributes before commencing. **Very Important Attribute**
4. Your **physical condition** is just as important as your mental preparation. You must be in good health.
5. Have you ever used a **computer?** **You need computer skills.**
Note: It has become very evident over the past 2 years that a computer in a motel is mandatory, therefore you will need computer skills to operate a motel.
6. Do you **have the temperament** and **discipline** to carry out many and varied duties of running a motel and at the same time tolerate interruptions?
7. Do you enjoy and find it easy to **communicate** with people?
8. Are you **handy** and able to repair basic items?
9. Do you understand basic **book keeping** procedures?

Result:

You are more than half way there if the **first 6 questions are answered in the positive**

If you have answered “N” to any of the questions you must investigate if you can delegate these tasks to a trusted person or assistant. Once this delegation has been investigated work out the additional cost and a control mechanism, so you can receive reports on the work carried out on your behalf.

If not, this could be a sensitive area that should be fully investigated

If you purchase a motel within the recommended parameters of finance to meet the turnover of the business and you consider you have the temperament to handle the daily rigors of operating a motel you will enjoy an excellent income and lifestyle.

Outside those parameters, you may suffer stress, lose money and possibly ill health.